



# Project-Pulse

## Web-Based Project Health Checks

Delivering fast, accurate and consistent diagnostics



“PM-Partners group has enabled us to obtain an aggressive growth rate while putting in place the people, systems and process to both sustain and expand the business.”



## Health Checks Deliver Bottomline Benefits

In a fast-paced and volatile economy, organisations capable of turning boardroom strategy into reality gain the competitive advantage. Accelerating and managing sustainable change through effective project delivery is the single most significant requirement of our business era. Without it organisations stagnate.

*“81% of projects valued between \$750,000 and \$3 million don’t deliver to requirements.”*  
The Standish Group 2009

Project failure rates are at a 10 year high indicating there is a substantial gap between expectations and reality. The cost of failed projects is more than just wasted resources and lost opportunity. Failed initiatives create resistance to change and cause cynicism to become endemic. Credibility and reputation can be destroyed.

Project health checks are the most powerful measure available to project managers to ensure project success.

When executed effectively, health checks provide organisation-wide benefits:

- » Early troubleshooting, risk management and contingency planning
- » Increased stakeholder confidence and value
- » Accelerated development of organisational change capabilities through eliciting “lessons learned” and success criteria for future projects
- » Training and capability gaps pinpointed, enabling targeted skills development
- » Post-implementation and change management requirements, identified maximising organisational benefit

## Project Management Specialist

PM-Partners group has helped organisations achieve better business outcomes for 15 years, across all industries and company profiles.

This industry-leading experience was the foundation for the development of our Project Health Checks, enabling us to benchmark best-practice business techniques and to structure the real-world management criteria against which projects are evaluated.



## **PM-Partners group Web-based Health Checks**

### **Powerful insights in half the time and at half the cost**

PM-Partners group Health Checks leverage technology, best practice and 15 years of industry knowledge to deliver one of the most powerful project health checks available.

Our web-based solution provides low-cost assurance services at a pace that simply can't be achieved through traditional methods. Earlier detection and insight results in increased project success rates and return on investment.

Our health check methodology integrates 360 degree style feedback. Selected project managers, stakeholders, customers and team members are able to provide their perspective on the status of the project. Comprehensive viewpoints ensure the insights generated are robust.

PM-Partners group has developed a unique standard of 'people and process' criteria against which projects are assessed. We call it the 'art' and 'science' of project management. These crucial capabilities draw on global best practice and have been compiled utilising PM-Partners' extensive experience across project environments in all industries and enterprise areas. Clearly defined criteria ensures the assessment process is easy to replicate and increases objectivity.

In addition to planning intervention on current projects, this low cost assurance vehicle can be used to:

- » Traverse an entire project portfolio to identify challenged projects
- » Focus efforts to improve standards across the portfolio
- » Reduce costs of project assurance
- » Proactively measure stakeholder satisfaction
- » Enable small and medium size projects to cost-effectively undergo assurance processes
- » Provide sponsors with a fast and accurate review of how their investment is performing.



# PM-Pulse™ Assessment Suite



## Speed | Accuracy | Consistency

The PM-Partners' Project-Pulse health checks are conducted via PM-Pulse™, our online suite of assessments. Access to PM-Pulse™ brings efficiency, rigour and intelligence to the assessment process.

Data collection is completed in half the time of traditional methods enabling resources to be focused on value-creating analysis and planning.

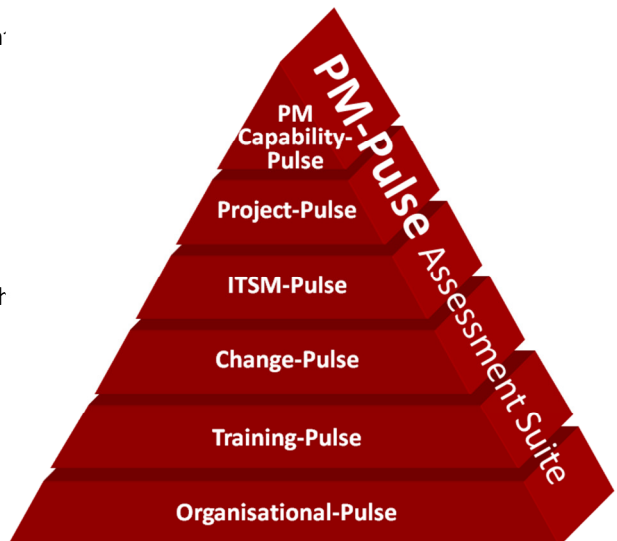
Productivity and project impact of the health check is minimised as people are only asked questions relevant to them and are able to complete the process at any time of day.

Baseline data is available within days, reducing reporting timelines by up to 40%. Data analysis occurs within the system, reducing the opportunity for bias or inconsistency and ensuring the analysis process is replicable.

Early diagnosis is made possible through exception analysis of the data which quickly identifies problems. In-depth interviews are then used to elicit solutions.

Benchmarking data is built in the system to assist with insightful analysis.

Expert conclusions and recommendations are provided by an experienced project management consultant and validated with targeted interviews.



# Comprehensive Reporting

The results from each health check are analysed in the context of organisational requirements, best practice and pragmatic application. Each report covers four key areas of insight.

## 10 Knowledge Areas

Technical competence is assessed against ten knowledge areas. These areas have been aligned with internationally accepted standards of Best Practice and refined based on PM-Partners group's experience in applying the standards in real project environments. The result is a comprehensive suite of Statement Modules which apply across all industries and enterprise areas. The 10 knowledge areas are:

- » Communications
- » Cost
- » Human Resources
- » Integration
- » Procurement
- » Project management processes
- » Quality
- » Risk
- » Schedule
- » Scope

## 10 Project Success Drivers

There are 10 widely recognised and validated drivers of project success. PM-Partners group provides an overall snapshot of the health of your project based on those drivers. Immediately, strengths and weaknesses are evident and solutions can be elicited through in-depth interviews. Drivers include:

- » Active mitigation of key person risk
- » Clarity of direction on benefits
- » Consistency of priorities, role and task clarity
- » Planning balanced with action, decision-making balanced with analysis
- » Tailored application of methodology and tools
- » Verified and validated business requirements.

## 360° View on Project Health

Using a very simple "traffic light" system, clients gain rapid insight into the health of projects across the 10 knowledge areas as viewed by the four key stakeholder groups; project managers, sponsors, customers and team members. Contrasting perspectives between stakeholder groups are easily identified and therefore can be efficiently managed.

## Lessons Learned and Recommendations

Every health check is analysed by a PM-Partners group Senior Project Management Consultant. The structure and accuracy of the baseline data enables our specialists to quickly review the outcomes, validate findings with targeted interviews and draw precise conclusions and recommendations.



Example: Scores across 10 knowledge areas

Example: Project driver analysis

Project Performance Summary	
<p><b>Active Mitigation of Key Person Risk</b>            Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.</p>	
<p><b>Clarity of Direction on Benefits</b>            Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim.</p>	
<p><b>Consistency of Priorities, Role and Task Clarity</b>            Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.</p>	

Example: 360 degree spotlight analysis

Knowledge Area	Project Manager	Sponsor	Customer(s)	Team Members
Communications				
Cost				
Human Resources				
Integration				

- Key:
- Red = Scored under 50%
  - Amber = Scored 50-80%
  - Green = Scored greater than 80%

## We deliver projects and develop capabilities

From executing single or multiple projects through to building best practice methods, tools and techniques, PM-Partners group works closely with its clients to drive business results.

PM-Partners group provides:

### Project Delivery

- » Management of client projects from individual projects to managed PMO services
- » Resourcing solutions including interim project managers and extended workforce solutions

### Education and Certification

- » Project and Programme Management education, training and professional certification
- » Business analysis education and certification

### Organisational Improvement

- » Consulting to enhance organisational capabilities, processes and systems
- » Methodologies, programme management, portfolio management, PMO reviews and development
- » Enterprise Project Management solutions

With a talented team of experienced consultants, project managers and facilitators, PM-Partners group works with organisations throughout Australia, Asia, Europe and the USA, managing over 300 client engagements and projects in various industry sectors each year.



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